



Exinda Product Migration Statement

After a process of technical and commercial assessment we have decided to take on the Exinda Traffic Management product and will recommend this technology in place of Packeteer's PacketShaper solution.

Why have NETprotocol migrated to Exinda?

- As part of our on-going technology review process we re-evaluate current and alternative products to ensure we are utilising the best technology to meet client's requirements and Exinda has shown it is superior in our opinion to the PacketShaper solution
- These technologies have moved on and Exinda have surpassed Packeteer's solution delivering
 - Simplified Traffic Management
 - Broader Range of Traffic Management Tools
 - More Intuitive Management Interface
 - Superior Reporting facilities - Easier for users to generate and interpret in to meaningful information
- Exinda offers a more diverse set of solutions while remaining a single appliance solution
- Since the BlueCoat acquisition product development appears less focused on Packeteer's core functionality
- Exinda is a highly focused company who listen to reseller and end user requirements and develop accordingly
- Exinda's Technical Support Team are highly skilled and committed to both instant issue resolution and feedback for development enhancements
- Exinda's purchase and annual support costs are more competitive than Packeteer's
- In financially difficult times clients do not want to increase bandwidth costs and Exinda's WAN Memory solution can reduce exiting BW utilisation, removing the need to increase BW to accommodate new Apps/Services. Current trends to migrate to VoIP and deploy Video Conferencing require bandwidth to be allocated and available and these savings can come from the Exinda WAN Memory acceleration of CIFS/AD Sync, HTTP, SMTP and Printing Traffic.

What does it mean for Packeteer users?

- NETprotocol has a full commitment to retain up to date knowledge & skill set to enable full product support and maintenance
- Clients wishing to stay with Packeteer product in the future will still receive same level of support

Future Considerations

- Due to the significant benefits of the Exinda technology we intend to assess if an organisation can benefit from a migration to the Exinda technology and discuss these benefits.
- If significant benefits can be achieved we will help plan for migration and take advantage of any competitive upgrade packages from Packeteer products which may be available at the time
- As the WAN Memory technology can give significant saving we will work to ensure you gain the maximum benefit from this solution

If you would like to discuss the Exinda technology or any concerns you may have about remaining Packeteer Units please contact NETprotocol.